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If you need a reliable tool for technical documentation, this clear and concise reference will help you take advantage of DocBook, the popular XML schema originally developed to document computer and hardware projects. DocBook 5.0 has been expanded and simplified to address documentation needs in other fields, and it's quickly becoming the tool of choice for many content providers. DocBook 5: The Definitive Guide is the complete, official documentation of DocBook 5.0. You'll find everything you need to know to use DocBook 5.0's features-including its improved content model-whether you're new to DocBook or an experienced user of previous versions. Learn how to write DocBook XML documents Understand DocBook 5.0's elements and attributes, and how they fit together Determine whether your documents conform to the DocBook schema Learn about options for publishing DocBook to various output formats Customize the DocBook schema to meet your needs Get additional information about DocBook editing and processing Your customers are going to give you three seconds to make the sale. Do you know what to say in those three seconds? The marketing methods of the past are losing effectiveness as consumers are getting smarter and smarter and have less and less time. What is needed is a new way of doing business-a method that is simultaneously socially responsible and far more effective than "old" marketing. This new way is The Irresistible Offer. "The Irresistible Offer is the missing link in many marketing books." —Joe Sugarman, Chairman, BluBlocker Corporation "The Irresistible Offer reveals secret after proven secret guaranteed to pump fresh power into your sales process." —John Du Cane, CEO, Dragon Door Publications, Inc. "As the world's fastest reader (Guinness Book certified) I've read just about every business and marketing book in existence. The Irresistible Offer by Mark Joyner is, by far, the easiest and most powerful. If you want to make a profitable business (any business small or large), The Irresistible Offer should be your starting point." —Howard Berg, "The World's Fastest Reader" "I've read every book on marketing printed in the last 150 years. This is the first breakthrough in over fifty years." —Dr. Joe Vitale, author of The Attractor Factor "If I had to choose one modern marketing genius to learn from, it would be Mark Joyner. The Irresistible Offer belongs in the hands of everyone wanting to wildly succeed in business." —Randy Gilbert, a.k.a. "Dr. Proactive" host of The Inside Success Show This book examines the development of the modern food system around contemporary agriculture, food processing, ecological systems and changes in women's employment in challenging our perception of our position within a natural system. As the world of work and jobs is more uncertain than ever because of various trends impacting it, including the rise of robotics and the gig economy, Cooperatives and the World of Work furthers the debate on the future of work, sustainable development, and the social and solidarity economy of

which cooperatives are a fundamental component. Throughout the book, the authors, who are experts in their respective fields, do not limit themselves to praising the advantages of the cooperative model. Rather, they challenge the narrow understanding of cooperatives as a mere business model and raise debate on the more fundamental role that cooperatives play in responding to social changes and in changing society itself. The book is unique in tracing the historical connection between cooperatives and the world of work since the end of the First World War and the recent shifts and restructuring in enterprise and the workplace. It presents a redefinition of the very concept of work, focusing on organizational innovation. This book is published in recognition of 100 years of the International Labour Organization, and gathers together research from leading experts who were brought together at an event co-hosted by the International Co-operative Alliance (ICA) and the International Labour Organization (ILO).

**THE STORY:** Evan Wyler has just finished a photo session with his shirt off. No, he's not a supermodel; he's a twenty-something New York writer savoring the success of his debut novel. Defined by the media as the hot-young thing-of-the-moment, Eva In a series of entertaining essays, geoscientist Jelle Zeilinga de Boer describes how early settlers discovered and exploited Connecticut's natural resources. Their successes as well as failures form the very basis of the state's history: Chatham's gold played a role in the acquisition of its Charter, and Middletown's lead helped the colony gain its freedom during the Revolution. Fertile soils in the Central Valley fueled the state's development into an agricultural power house, and iron ores discovered in the western highlands helped trigger its manufacturing eminence. The Statue of Liberty, a quintessential symbol of America, rests on Connecticut's Stony Creek granite. Geology not only shaped the state's physical landscape, but also provided an economic base and played a cultural role by inspiring folklore, paintings, and poems. Illuminated by 50 illustrations and 12 color plates, *Stories in Stone* describes the marvel of Connecticut's geologic diversity and also recounts the impact of past climates, earthquakes, and meteorites on the lives of the people who made Connecticut their home.

The theory and service of modern automotive engines is at the heart of this new edition of **TODAY'S TECHNICIAN: AUTOMOTIVE ENGINE REPAIR & REBUILDING**, International Edition. Thoroughly enhanced and updated, this book includes information on variable valve timing systems, hybrid and other advanced technology vehicles. Readers will learn how components are designed and how they function to support engine operation through the help of realistic line drawings and well-structured photographs that engage them in the parts and pieces of today's automotive engines. The newly revised fourth edition includes more engine performance diagnostic information, as well as current NATEF content to help readers adequately prepare for the ASE certification exam in Engine Repair. You held off on moving to Mac OS X until your bread-and-butter applications made the jump, and now you're thinking of moving up to Tiger. This book is especially geared toward designers who've become comfortable working under Mac OS X and are ready now to make the Tiger transition. Designer and prepress pro Jeff Gamet focuses on the Mac OS X Tiger features that matter most to illustrators, designers, and other graphic professionals. He explains not only how things work in Mac OS X Tiger, but how Tiger enables users to work efficiently and effectively. In chapters devoted to fonts, printing, PDF, color management, networking, the Mac's built-in design tools, and much more, readers will learn how to:

- \* Solve the nitty-gritty issues designers confront daily
- \* Improve production workflow and avoid common problems
- \* Optimize, maintain, and secure your network, whether you work in a complex office environment or a small graphics studio

Now you can join the hundreds of thousands of salespeople who have followed Stephen Schiffman's advice and watch your performance soar. Schiffman lets you in on the industry's best-kept secrets. Learn how to convert leads to sales, motivate yourself and motivate others, give killer presentations, and keep your sense of humor. This new edition includes:

- New examples using the latest advances in sales presentation technology
- Up-to-date cases of these successful habits in action
- Five bonus habits showing readers how to overcome mistakes, set sales timetables, and reexamine processes to shore up weaknesses

If you're a salesperson looking to succeed, this is the book for you! The primary focus of this study is to view Eliade as not only a historian of religions but also as a theologian, a philosopher, novelist and as someone engaged in cross-

cultural dialogue with other religious traditions. Besides attempting to view Eliade's work from a variety of perspectives, this study contends that the scholarly work of Eliade cannot be separated from his own personal quest for meaning. In this book we'll be looking more closely at the power of lean leadership and what it can do for you. You may want to move towards becoming a lean leader yourself, or have a desire to implement lean practices among your management team. Whatever the reason, this guide will help you get started. But what is exactly is 'Lean Leadership'? And what is a 'Lean Leader'? What makes a 'Lean Leader' different from a 'normal' leader? These are just some of the questions we'll be answering within this book. We also want you to: - Understand the variables and factors that comprise a lean leadership style - Identify the main differences between management and leadership styles and behaviours and why going lean could change your business for the better - Recognise that lean principles can be applied to any size business within any industry - Learn how to recognize the characteristics of lean leaders - How to harness the power of lean and apply lean leadership techniques to your business

How Cool Are Penguins is a book that will introduce young children to the world of penguins. It is written and illustrated in a fun and informative way that will entertain both the young and the young at heart. In *Secrets of Great Rainmakers*, you'll learn how to outsmart the competition and set yourself apart from the pack. In over 50 interviews with industry leaders from a wide variety of fields, bestselling author Jeffrey J. Fox will share the proven techniques and hard-won wisdom that have helped great rainmakers get ahead, along with his trademark brand of counterintuitive insight and commentary that have made his books so popular. "Learn strategies for sketching, wireframing, and designing effective layouts; Break down a Drupal layout to understand its basic components; Understand Drupal's theme layer, and what to look for in a base theme; Work with the 960 grid system to facilitate efficient wireframing and theming; Manage Drupal markup, including the code generated by the powerful Views module; Use LessCSS to organize CSS and help you theme your site more efficiently"--P. [4] of cover. A follow-up to the New York Times bestselling book and group study---*Made to Crave*---this six-session video-based study will help women who found their 'want to' in the *Made to Crave* study master the 'how to' of living a healthy physical life as well as a rich and full relationship with God. Well-selected and authoritative, Palgrave Macmillan Core Statutes provide the key materials needed by students in a format that is clear, compact and very easy to use. They are ideal for use in exams. This volume is aimed at those who are concerned about Chinese medicine - how it works, what its current state is and, most important, how to make full use of it. The audience therefore includes clinicians who want to serve their patients better and patients who are eager to supplement their own conventional treatment. The authors of the book belong to three different fields, modern medicine, Chinese medicine and pharmacology. They provide information from their areas of expertise and concern, attempting to make it comprehensive for users. The approach is macroscopic and philosophical; readers convinced of the philosophy are to seek specific assistance.

Presents the life of the soldier who committed a massive national security breach by releasing thousands of classified documents to WikiLeaks, exploring the influence of his political views and gender identity issues on his actions. How to combine traditional patterns into pre-planned layout to create handsome, one-of-a-kind quilts. 100 block plans. Lonely Planet country guides offer down to earth accurate information for every budget.- The complete, practical country guide for independent travellers- Detailed Getting Started and Itineraries chapters for effortless planning- Inspirational full-colour Highlights sections showcase the country's must-see sights- Easy-to-use grid-referenced maps with cross references to the text- Insightful new History, Culture, Food and Environment chapters by specialist contributors

*Greenland & The Arctic*- The only guidebook that covers the Arctic as a travel destination- Full range of travel routes from gateway cities in Scandinavia, Russia, Alaska and Canada, plus comprehensive coverage of increasingly popular Greenland- New title combines information previously contained in *Iceland, Greenland & the Faroe Islands* and *The Arctic*

Ensure that your WAN can handle the latest technologies with this must-have strategy guide If a Wide Area Network (WAN) isn't set up properly, it won't be able to meet the needs of the applications being used in the Local Area Network (LAN). And with the emergence of new technologies such as

VPNs, multi-service networks, and the mobility of corporate users, the costs involved with running a WAN have changed dramatically. Written by an expert on WAN design, this book provides a comprehensive strategy for choosing the best technologies available for your WAN. It includes analysis of business requirements for WANs, end-user and service provider requirements, and the capabilities and tradeoffs of the available technologies. The book also covers the realities and limitations of QoS, security, multi-service networks, virtual networks, VPNs, multi-homing, roaming, and mobility.

**THE STORY:** Constructed as a series of vignettes, skits and brief incidents, the play portrays the life and attitude of one Tommy Flowers--irrepressible cut-up, determined freeloader and disenchanting rebel against society. In the course of his advent Science fiction and fantasy is one of the most challenging--and rewarding!--genres in the bookstore. But with New York Times bestselling author Philip Athans and fantasy giant R. A. Salvatore at your side, you'll create worlds that draw your readers in--and keep them reading! Just as important, you'll learn how to prepare your work for today's market. Drawing on his years of experience as one of the most acclaimed professionals in publishing, Wizards of the Coast editor Athans explains how to set your novel apart--and break into this lucrative field. From devising clever plots and building complex characters to inventing original technologies and crafting alien civilizations, Athans gives you the techniques you need to write strong, saleable narratives. Plus! Athans applies all of these critical lessons together in an unprecedented deconstruction of a never-before-published tale by the one and only R. A. Salvatore! There are books on writing science fiction and fantasy, and then there's this book--the only one you need to create strange, wonderful worlds for your own universe of readers! First published in 1964, *Psychology and Social Problems* looks at a changing society and research into problems of the time. Many of the themes in the book, such as delinquency, mental health and racial conflict, are still familiar and current topics of discussion today. Social scientists had carried out extensive research into problems of urgent public concern, yet their findings were not widely known or understood and they had often been diffident in advocating policies based on their conclusions. Michael Argyle discussed the recent psychological and social research bearing on the origins of aggression, delinquency, mental disorder, racial and international prejudice, and industrial discontent; he went on to consider the implications of these studies for prevention and control and for the guidance of social change. This sophisticated and well-documented critique is presented with such lucidity and verve that it will appeal equally to laymen and to students and professional workers and can now be enjoyed in its historical context. The author says it best: "This book is for people like you and me. People who go to work and--using words, pictures, music, and stories--are expected to make s\*\*t happen . . . to make the phone lines light up and the in-box fill up. Attract fans, friends, and followers. Make the cash register ring. Win the business. Close the deal. Sell something." Joshua Weltman knows just how to do that, and teach others how to do it, too. An advertising creative director for more than 25 years and the *Mad Men* co-producer responsible for Don Draper's credibility as an advertising genius, Weltman distills everything he knows about the art of persuasion into a playbook?of rules, principles, insights, insider anecdotes, and more, all tailored to the fast-changing life in the information economy. Weltman identifies the four elements of selling--one of which is behind everything from a national television campaign to an email blast. There's the ad that makes people curious--want to know more? That creates a sense of urgency--limited time offer! That increases market share--why we're unique, or just better. And the ad that protects margins--thank you for your loyalty. And then Weltman explains how to employ these strategies, including: the six words that win business; the four kinds of stories; what to do if your product sucks; why lying in an ad will never pay off; why information reduces doubt; how to think like a force-multiplier; why different is better than better; why to remove jargon and acronyms and reveal ideas and relationships. Advertising, Joshua Weltman argues, is a toolbox, not a tool, and used right it makes people happy. *Seducing Strangers* shows you how. "People often ask me questions, or ask my opinions, on or about the world of advertising. My stock response is 'You know I play a fictional advertising executive, right?' That's usually used to cover the ignorance or stupidity of whatever I am about to say next. In the future I will simply refer them to Josh

Weltman." —from the Foreword by Jon Hamm Julia Roberts does it. Madonna, Sarah Jessica Parker and Hilary Swank do it. It's knitting, the "new yoga." With patterns using stitches from the simple knit and purl to the more complicated lace and cables, this reference guide is a valuable resource for novices to master knitters. Together, InfoPath 2010 and Microsoft SharePoint Designer 2010 make it possible to create end-to-end solutions that combine powerful forms, enterprise-scale workflow, and access to key business data. Now, building on the valuable content from their previous InfoPath book, three Microsoft experts offer a complete introduction to building the forms that drive these solutions. Designing Forms for SharePoint and InfoPath combines deep knowledge of InfoPath, new insights into SharePoint development, and an insider's view of new InfoPath features for building more powerful SharePoint applications. Ideal for information workers, power users, and experienced form designers and developers, this book teaches new techniques through downloadable examples, including form templates, code, and XML. You'll start with a complete hands-on primer for designing rich forms with InfoPath Designer, covering Forms Services, data retrieval and submission, controls, customization, saving, publishing, and workflow. Next, you'll turn to advanced form design, including coding, the InfoPath object model, and InfoPath hosting options. Coverage includes Mastering best practices for designing forms and working with data Creating and editing SharePoint list forms in InfoPath 2010 Setting up Forms Services in SharePoint 2010 Using new InfoPath controls and customization techniques Adding logic without code via Quick Rules and the Rules Management pane Using the InfoPath Form Web Part to create powerful solutions with minimal code, including data mashups Submitting, saving, and publishing, including Quick Publish Building reusable components, custom controls, and add-ins Securing and efficiently deploying solutions Making the most of reporting and workflows Writing better InfoPath code more quickly with Visual Studio Tools for Office Using import/export and the new import wizard Customizing forms for creating, viewing, and editing SharePoint lists Building dynamic queries to REST Web services Every year millions of people pack up their belonging and move into a new residence. The most difficult part of the relocation process is furniture placement, space planning, and room layout. Utilizing an innovative grid and "static" reusable adhesive sticker format, Furniture Placement and Room Planning Guide? Moving Made Easy is a functional and practical solution to the space planning and furniture placement needs. This guide includes: \*7 pages of grid sheets (1/4" = 1') \*672 square feet of planning space per sheet, for a total of 4,704 square feet \*4 pages of "static" reusable adhesive stickers, including furniture for multiple rooms \*Easy-to-use format with perforated pages that tear out easily \*Simplified instructions with tips for arranging rooms and furniture \*Tips on packing household furnishings, electronics, appliances, and furniture \*Helpful hints on planning room space and arranging furniture Explores HCI research in an industrial research setting. The book begins by introducing the reader to the context of industrial research as well as a set of common themes or guidelines to consider in conducting HCI research in practice. Then case study examples of HCI approaches to the design and evaluation of usable solutions for people are presented and discussed. Here is a rhetorical treatment of Karl Barth's early theology. Although scholars have long noted the rhetorical power of Barth's work, calling it volcanic and explosive, this book uses rhetoric to illuminate the peculiar nature of his prose. It displays a Barth whose prose is radically unstable and inseparable from his theological arguments. The author connects Barth's early theology to the Expressionism of the Weimar Republic. He develops an original theory of figures of speech, relying on the philosophies of Paul Ricoeur and Hayden White, to delve more deeply into the particular configurations of Barth's writings. Nietzsche's hyperbole and Kierkegaard's irony are examined as rhetorical precedents of Barth's style. The closing chapter surveys Barth's later, realistic theology and then suggests ways in which his earlier tropes, especially the figures of excess and self-negation, can serve to enable theology to speak today.

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